

TABLE OF CONTENTS

1. Schedule Overview
2. Itinerary

Presentations - Monday, October 4th:

3. Welcoming Remarks
4. FMS Acquisition
5. LOR Development
6. AFSAC Orientation
7. AFSAC Online Tool (Demonstration – Backup Slides Only)
8. AFSAC LOR-A Tool (Demonstration – No Slides)
9. FMS Requirements
10. LOA Preparation
11. Technology Release and Disclosure
12. Amendments and Modifications
13. Waivers

Presentations - Tuesday October 5th:

14. FMS Logistics and Transportation
15. Training
16. Customer Case Management
17. Industry Panel (Discussion – No Slides)

Other Items:

18. Selection Menu – Lunch/Refreshments for Oct 4th and 5th
19. Wellington Grille Menu – Dinner October 4th

Schedule Overview

3 Oct	4 Oct	5 Oct	
Wash DC/Dayton	Wright-Patterson	Wright-Patterson	
DMAG Participants Depart Washington DC Via Individually-Arranged Transportation/Schedule	0730 Transportation Departs For WPAFB	0730 Transportation Departs For WPAFB	
	0800 Coffee/Pastries	0800 Coffee/Pastries	
DMAG Participants Arrive Dayton, Ohio Via Individually-Arranged Transportation/Schedule	0815 – Rmks: Cdr AFSAC D/Dir DSCA 0830 – FMS Acquisition 0930 – LOR Development 1030 – Break 1045 – AFSAC Orientation 1130 – Lunch 1245 – AFSAC On-line 1305 – Automated LOR 1345 – Customer Rqmts Geration 1400 – Break 1415 – LOA Preparation 1445 – Tech Release and Disclosure 1515 – Amendments/Mods 1540 – Waivers 1600 – Discussion	0815 – FMS Log and Trans 0945 – Training 1045 – Break 1030 – Training 1100 – Customer Case Management [working lunch] 1200 – Industry Perspectives 1330 – Closing Remarks	
	1630 Trans to Hotel	1345 Trans to Air Force Museum	
	1700-1800 Personal Time	1400-1530 USAF Museum Tour	
	1800 Trans to Restaurant	1545 Trans to Hotel	
	1815-2100 Dinner/Drinks Wellington Grille	1600-1730 Personal Time	
	2115 Return to Hotel	Individual Taxi/Car to Airport Travel Time 30 min	
	Individual Taxi/Car to Hotel	Flights Depart Early PM Arrive East Coast Late PM	
	1730-1930 No-Host Ice-Breaker Social Event at Hotel		
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- Ground Travel
- Air Travel
- Social Activity
- Seminar Agenda Item
- Personal Time

Itinerary

DMAG FMS Orientation

Notes:

Projected Weather: Highs Mid-60s F; Lows Mid/High-40s F

No Time Change

Monday	3 October 2011	Notes
<i>Dress: Travel</i>		
1826	Arrive Dayton Airport	
1930	Arrive Homewood Suites Hotel	2750 Presidential Dr., Fairborn, Ohio, United States 45324 Tel: 1-937-429-0600
<i>Dress: Casual</i>		
1730-1930	Ice Breaker Social	

Tuesday	4 October 2011	Notes
<i>Dress: Business; or Military Service Uniform</i>		
	Breakfast at leisure	Full complimentary breakfast served in the hotel dining room 0600-0900
0730	Depart for Wright-Patterson Air Force Base (WPAFB)	Group will assemble in lobby and then board a blue U.S. Air Force bus outside the main entrance of the hotel
0755	Arrive Air Force Security Assistance Command (AFSAC) Headquarters Bldg 209, Conference Room A&B	Ms. Deb Chambers, AFSAC Protocol will meet the bus at the front of the building and escort the group into the facility.
0800-0815	Coffee and Pastries	AFSAC will provide facility orientation and admin instructions while participants enjoy refreshments.
0815-0830	Opening Remarks <u>Speakers:</u> Brig Gen Arnold W. Bunch Jr., Commander AFSAC Mr. Richard Genaille, Deputy Director, DSCA	
0830-0930	FMS Acquisition. Benefits and protections that apply to DoD FMS procurement, foreign government competitions, incentive clauses, sole source requests, contingent fees, offsets, and customer participation in FMS acquisition. <u>Speakers:</u> Mr. Jeff Grafton DISAM; Mr. Gene Kourtei AFSAC	

Itinerary

<p>0930-1030</p>	<p>LOR Development. LOR requirements and LOR development focusing on customer actions that can speed or slow the overall case development. Types of cases initiated by LORs <u>Speakers:</u> Ms. Sue McClure, DISAM; Mr. Larry Hutson, AFSAC</p>	
<p>1030-1045</p>	<p>Break</p>	
<p>1045-1115</p>	<p>AFSAC Orientation. Review of AFSAC Organization, relationships, total package approach to Air Force FMS cases, and the FMS case lifecycle. Introduction of key personnel. <u>Speakers:</u> Speakers: Mr. Michael Brock, AFSAC</p>	
<p>1115-1130</p>	<p>Bus to Wright-Patterson AFB Club.</p>	<p>Mr. Chris Danielewski, DSCA, will meet the bus and escort the group into the club.</p>
<p>1130-1230</p>	<p>Lunch</p>	<p>AFSAC personnel will distribute themselves among tables to facilitate interaction with DMAG members during the meal.</p>
<p>1230-1245</p>	<p>Return to AFSAC HQ, Bldg 209, Conference Room A&B</p>	<p>Board bus in the parking lot of the WPAFB Club - outside the main entrance.</p>
<p>1245-1305</p>	<p>AFSAC On-Line. Orientation to and Demonstration of AFSAC on-line query tools for customers. <u>Speaker:</u> Mr. Larry Hutson and Nancy Hudson, AFSAC</p>	
<p>1305-1345</p>	<p>AFSAC Automated LOR Tool. Orientation to and Demonstration of AFSAC on-line LOR-Automated (LOR-A) tool for customers. <u>Speaker:</u> Ms. Reva Howard, AFSAC</p>	
<p>1345-1400</p>	<p>FMS Requirements. Discussion of "best practices" when identifying requirements during LOR development. <u>Speaker:</u> Col Glenn Vaughan, AFSAC</p>	
<p>1400-1415</p>	<p>Break</p>	<p>Drinks and snacks provided</p>
<p>1415-1445</p>	<p>LOA Preparation. Types of requisitions, diversions, status reports, system support buyout, repair programs, transportation systems and tracking, supply discrepancies. <u>Speaker:</u> Mr. Larry Hutson, AFSAC</p>	
<p>1445-1515</p>	<p>Technology Release/Disclosure. Processes and timelines associated with technology release/disclosure and AFSAC's role. <u>Speakers:</u> Mr. John Smilek, DISAM; Mr. Kevin Strevel, AFSAC</p>	

Itinerary

1515-1540	Amendments and Modifications. Amendments, restatements, reactivating cancelled offers, major and minor changes to cases. <u>Speakers:</u> Mr. Jeff Grafton DISAM; Mrs. Tracey Gallagher, AFSAC	
1540-1600	Waivers. Considerations and processes when submitting requests for waiver. Speaker: Ms. Reva Howard, AFSAC	
1600-1630	Concluding Remarks and Wrap-Up Discussion. Speakers: Col Duncan Dversdall, Vice Commander, AFSAC; Mr. Richard Genaille, Deputy Director, DSCA	
1630-1700	Bus to Homewood Suites Hotel	Bus will be pick the group up near the restaurant entrance
1700-1800	Personal Time	
Dress: Smart Casual		
1800-1815	Bus to Restaurant	Mr. Chris Danielewski, DSCA, will meet the bus and escort the group into the restaurant
1815-2100	Evening Social. No-host drinks and dinner at The Wellington Grille. 2450 Dayton-Xenia Road, Beavercreek, Ohio (937) 426-4600.	The DMAG party will be in a private room in the restaurant. DMAG guests may order from the regular menu.
2115-2130	Bus to Homewood Suites Hotel	
2130	End of scheduled activities for 4 Oct	

Itinerary

Wednesday	5 October 2011	Notes
<i>Dress: Business (DMAG Military Officers will be in uniform)</i>		
	Breakfast at leisure	Full complimentary breakfast served in the hotel dining room 0600-0900
	Check out prior to departure	The hotel will store luggage. Two rooms will be made available at the end of the day for those who wish to change clothes prior to going to the airport.
0730	Depart for Wright-Patterson Air Force Base (WPAFB)	Group will assemble in lobby and board a blue U.S. Air Force bus outside the main entrance of the hotel
0755	Arrive Defense Institute for Security Assistance Management (DISAM) Area B, Bldg 52, Classroom 308	Dr. Ron Reynolds, DISAM Commandant, will meet the bus at the front of the building and escort the group into the facility.
0815-0945	FMS Logistics and Transportation. Types of requisitions, diversions, status reports, system support buyout, repair programs, transportation systems and tracking, supply discrepancies. Speaker: Ms. Joanne Hawkins, DISAM	<u>Joining from AFSAC:</u> Mr. Richard Amos, Ms. Sherri Walton, Chief, Supply Section; Ms. Deborah Massar, Program Manager, PROS; Mr. Larry Martin, Program Manager, WWRS; Ms. Tammy Dresbach, Lead, Transpo Office; Mr. Michael, Durand, Chief, Supply Discrepancy Reports Section
0945-1045	Training. Overview of U.S. training policies and programs and the importance of U.S.-customer collaboration during planning. Specific training considerations for FMS aircraft cases. Speakers: Mr. Aaron Prince, DISAM; Col Scott Seavers, AFSAT	
1045-1100	Break	Box lunches will be distributed during the break for consumption during the next briefing/discussion
1100-1150	Customer Case Management. Discussion of the importance of customer participation in LOA development, Case Reviews, and Case Closure. Speaker: Mr. Frank Campanell, DISAM	Working lunch – participants are free to eat and drink during the briefing and discussion.
1150-1200	Break	
1200-1330	Industry Panel: Perspectives on FMS Process. General discussion of industry perspectives on FMS, collaboration with the Air Force, and interaction with customers - focusing on areas where the customer can have the greatest positive impact. Speakers: Mr. James Lovelace (L3), Mr. Michael Otterblad (Lockheed-Martin), and Mr. Steve Winkler (Boeing)	

Itinerary

1330-1345	Concluding Remarks. Speaker: Mr. Richard Genaille, Deputy Director, DSCA; Mr. Ron Genemans, Chairman, DMAG	
1345-1400	Bus to U.S. Air Force Museum	Bus will be located near the DISAM main entrance
1400-1530	U.S. Air Force Museum Tour. Guided tour of museum exhibits.	Mr. Chris Danielewski, DSCA, and Ms Danielle Almeter, Air Force Museum staff, will meet the group at the entrance to the Museum
1530-1600	Assemble/Bus to Homewood Suites Hotel	Bus will be located in the Museum parking lot, near the main entrance.
1600	End of scheduled activities. DMAG participants depart Dayton Ohio according to personal travel schedule	

CONTACT INFORMATION

Clayton Holt (DSCA/STR) 202-476-0513 (cell)
Chris Danielewski (DSCA/STR) 703-459-6627 (cell)

Homewood Suites Hotel:

2750 Presidential Dr., Fairborn, Ohio, United States 45324
Tel: 1-937-429-0600

Wellington Grille:

2450 Dayton-Xenia Road, Beavercreek, Ohio
937-426-4600

Opening Remarks

Brig. Gen. Arnold W. Bunch Jr.



General Bunch was commissioned in 1984 as a graduate of the U.S. Air Force Academy. He completed undergraduate pilot training in 1985.

Following graduation from the USAF Test Pilot School, General Bunch conducted developmental testing in the B-2 and B-52 and served as an instructor in each. He completed operational assignments as an instructor, evaluator and aircraft commander for B-52s. Additionally, he has commanded at the squadron, group and wing levels. Prior to his current assignment, he was the Director and Program Executive Officer for the Fighters and Bombers Directorate, Aeronautical Systems Center, Wright-Patterson Air Force Base, Ohio.

Mr. Richard A. Genaille Jr.



Richard A. Genaille, Jr., a member of the Senior Executive Service, was appointed to the position of Deputy Director, Defense Security Cooperation Agency May 24, 2010. As the Director's principal assistant, he provides leadership, management, and oversight for the implementation of a diverse portfolio of security cooperation and partner capacity building programs including Foreign Military Sales (FMS), Foreign Military Financing (FMF), International Military Education and Training (IMET), End Use Monitoring (EUM) and Humanitarian Assistance, Disaster Relief, and Mine Action. He is also responsible for leading a professional security cooperation work force of military and civilian personnel located around the world.

Prior to his current position, Mr. Genaille was the Director of Policy, Office of the Deputy Under Secretary of the Air Force, International Affairs, Washington, D.C. He developed and implemented National, Department of Defense, and Air Force policies governing security assistance, international armaments cooperative development, foreign disclosure and technology transfer, and military and civilian personnel exchange programs supporting national security objectives. Mr. Genaille served in the U.S. Air Force for twenty-two years and was a command pilot with more than 3200 flying hours. He retired from active duty in 1993 and continued thereafter in government service as a civilian employee of the Department of the Air Force.